Subscribe Past Issues ghin **European DIY Retail Association Global Home Improvement Network** Current Affairs in the Home Improvement Industry 20 December 2023 • Issue 458 **f** Share **Merry Christmas From EDRA/GHIN** We would like to take this opportunity to wish a very Merry Christmas to all of our members and readers around the world. Despite the difficulties the industry faced in 2023, EDRA/GHIN continues to grow, welcoming 7 members into the network throughout the year. The membership has now grown to 228 members operating in 80 countries around the world. Once again all of our members came together for the 9th Global DIY-Summit in Berlin, highlights of which can be found here: 9th Global DIY-Summit Highlights The 10th Global DIY-Summit will be taking place in Rome, Italy, from the 11-13th of June, and we are looking forward to welcoming all of our members there! What makes the GLOBAL DIY-SUMMIT th attending? **Registrations Open for the 10th Global DIY-Summit!** Mark your calendars for an unparalleled experience in the heart of Rome! We are thrilled to announce that registrations are officially OPEN for the highly anticipated 10th Global DIY-Summit, taking place from 11 to 13 June 2024 at the iconic La **Nuvola - Rome Convention Center.** This year, we're gearing up for a groundbreaking event set against the backdrop of Rome's modern architectural gem. The summit is poised to welcome a record number of retailers, industry leaders, and DIY enthusiasts from across the globe, converging to explore, engage, and strategize on the future of the DIY industry. Our theme, "Embracing Change in DIY: How to Thrive in the Never Normal," encapsulates the ethos of innovation, adaptability, and resilience within the DIY sector. Join us as we delve into forward-thinking strategies, game-changing innovations, and invaluable insights tailored to help you not just adapt but flourish in an ever-evolving industry landscape. **Register Now! EDRA/GHIN: EDRA/GHIN Scope 3 Taskforce Partner with** Ricardo. The European DIY Retail Association (EDRA) and Global Home Improvement Network (GHIN) are pleased to share they will be working together with Ricardo, the global strategic, environmental and engineering consultancy, to help the industry on our journey to identify and reduce scope 3 emissions across the EDRA/GHIN membership. We are delighted that Jamie Pitcairn, Ricardo's Technical Director for Corporate Sustainability, will be leading our initiative. The EDRA/GHIN Scope 3 Taskforce, launched at the 9th Global DIY-Summit in Berlin, is a collaborative taskforce made up of leading home improvement companies from around the world. It was established to help the sector reduce its Scope 3 greenhouse gas emissions - those that come from retailers' supply chains and from how their customers use the products they buy in their homes. Read the Press Release in Full www.edra-ghin.org **Ecuador: Promart Homecenter Opens the First of 20 Stores in** Ecuador. On the threshold of the opening of the first store in Guayaquil, Jorge Marcos Sans, Executive Director of Promart Homecenter Ecuador, had the same apron on as all the employees. "It's a symbol that represents our expert and friendly service," he says. The Peruvian retail chain, which offers all types of home improvement products, opened its first store in Guayaquil on, December 15, 2023 on Francisco de Orellana Street (north), next to the new Mall del Norte. The Chilean manager led Promart's growth operation over the last 12 years in the Peru market and now hopes to do the same in Ecuador. Jorge Marcos Sans also shared that the plan is to add two stores per year up to a total of 20, with an investment of about USD 60 million per year, in different cities. www.primicias.ec **Netherlands: DIY Market in the Netherlands up 4.4 per cent** after Nine Months. The Dutch DIY market grew by 4.4 per cent in the first three quarters compared to January to September 2022. This was stated by the trade magazine Vakblad Mix, which regularly reports on GfK's Total Store Report. According to the article, construction chemicals and building materials performed the best with an increase of almost 10 per cent, while sanitary ware performed the worst with a decline of almost 3 per cent. The gardening range only increased by just under 1 per cent. www.diyinternational.com **Germany: Quarterly Figures: Hornbach with a Slight Decline** in Sales. Sales and earnings development in the nine-month period was significantly influenced by the delayed Es gibt immer was zu tun. start to the main season for DIY and gardening due to the cold and wet weather in Q1 2023/24, the group said. The net sales of the Hornbach Baumarkt AG subgroup in the first new months of 2023/24 were 4,608.7 million euros (9 months 2022/23: 4,667.1 million euros), almost at the level of the previous year (-1.3%) According to the financial report, Hornbach Baumarkt AG's sales in Germany fell by 2.9 percent to 2,225.2 million euros (9 months 2022/23: 2,292.4 million euros), while sales abroad fell by 0.4 percent to 2,383 .4 million euros (9 months 2022/23: 2,374.7 million euros). Overall, the foreign share of sales of the HORNBACH Baumarkt AG subgroup increased from 50.9 percent to 51.7 percent, the group reports. As of November 30, 2023, the operating subgroup operated a total of 171 large DIY stores and garden centers as well as online shops in nine European countries. As the group further reports, the share of online retail (including Click & Collect) in the Hornbach Baumarkt subgroup's total sales was 12.9 percent in nine months of 2023/24 (9 months of 2022/23: 14.5%) and was therefore still significantly higher the pre-Corona level (2019/20: 9.7%). www.baumarktmanager.de/ **Japan: Komeri Own Delivery Area Expanded to 19** Prefectures. Sapporo, Hokkaido, to the coverage area of Komeri own delivery service, expanding the service to 19 prefectures in total. Delivery prices and conditions for items such as bicycles, furniture and large household appliances vary from item to item, and delivery charges were expensive for customers who do not have access to a car or who purchase large items that cannot be loaded into a car. Therefore, aiming for an easy-to-understand, low-cost delivery service, Komeri launched its own 'Delivery Service' in 2020, and has been gradually expanding the areas covered. Two delivery plans are available. The Regular Plan is for individual customers and delivers products purchased at Komeri store (*up to five items and five packages) to a designated delivery address within seven days from the day after receipt. The Professional Plan is for large items and heavyweight materials that cannot be carried by the Regular Plan. Loads can be up to 6.0m in length and a maximum load of 4.0t. www.diamond-rm.net/homecenter/ Iberia: The CEO of Brico Depôt Iberia, Mike Foulds, Leaves the Company. Mike Foulds, CEO of Brico Depôt for Spain and Portugal, has left the company, after five years in the position within the Iberian subsidiary, "to face new professional challenges", as announced by the company. Until the name of the new CEO of Brico Depôt Iberia is known - company sources assure C de Comunicación that the selection process is already underway - the Kingfisher group has appointed Eduardo López , current financial director of the company, as interim CEO. "Eduardo López has been part of the team since 2010 and is prepared to lead the business until the nomination is effective," the company shared. www.ferreteria-y-bricolaje.cdecomunicacion.es **New Publication: The DIY Enigma Decoded by Thierry** Coeman. Thierry Coeman, the renowned bridge builder and interlocutor has published his most recent book, The DIY Enigme Decoded, describing the impact of the social and socio-demographic changes that are challenging the DIY sector's business model, and suggesting solutions for all the challenges in the DIY sector. As EDRA/GHIN Board Member Erwin Van Osta shared, "This book is not just another groundbreaking volume on DIY in general and the handyman typology in particular. "The DIY Enigma Decoded" is also not just another homage to the industry. Thierry reaches out to all stakeholders to tinker together from an innovative perspective to create an unseen form of collaboration between retailers, independents, suppliers and service providers." Topics covered include: How do we anticipate the next crisis, let alone how do we cope with the • What initiatives can we collectively undertake to ensure job skills in this digital • How do the hundreds of (independent) retailers succeed in reinventing their business model in time to meet the (latent) expectations of handymen? How do we create the most optimal conditions to make every interaction on the shop floor valuable for every stakeholder? • How do we facilitate the generational transfer of handyman knowledge, experience and enjoyment that encourages young people to DIY The French-language version of The DIY Enigma Decoded is scheduled for release at the end of January, and English version in February. Any interested parties should contact Thierry Coeman Directly at thierry.coeman@allfields.be. **Recommended Global Trade Fair: DOMOTEX – All Facets of** Floor Coverings. Magnificent parquet, modern design floorings and weatherproof outdoor floor coverings: From 11 to 14 January 2024, the global carpet and flooring industry will meet at the world's leading trade fair for carpets and floorings in Hannover to discuss new products and current industry trends. With 1,000 international exhibitors, DOMOTEX once again promises a comprehensive overview of the market in the two worlds of Carpets & Rugs and Flooring. For the second time, THE GREEN COLLECTION in Hall 23 will showcase the latest developments in sustainability, circular economy and environmental protection in the carpet and flooring industry for visitors to experience first-hand. The special show includes current research projects by TFI Aachen, a haptic material show by cooperation partner raumprobe and extraordinary product presentations – from Uzin Utz, Classen and Gerflor, among others. Any EDRA/GHIN Member who wishes to attend the upcoming DOMOTEX should reach out to info@edra-ghin.org www.domotex.de/en/ The Hardware Journal Ireland - December Edition: Interviews with Paul Candon and Joost de Beijer. The most recent edition of the Hardware **#HARDWARE JOURNAL** Journal Ireland includes interviews with Paul Candon, CEO of United Hardware and Hardware Association President, as well as Joost de Beijer, CEO of Intergamma. In interview Paul Candon shares his thoughts on the most important driverd of change in the industry and his role as President of the Hardware Association. Joost de Beijer was interviewed by Thierry Coeman on a range of topics, such as how to embrace DIY, e-Commerce and Robotics, the Joint Venture between Intergamma and Katoen Natie and the role of technology in our sector. The two interviews can be read in full <u>HERE</u> and <u>HERE</u> www.thehardwarejournal.ie/ Morocco: Bricoma Aims to Increase Sales by 10 per cent in 2023. The Moroccan DIY chain Bricoma will end 2023 with a 10 per cent increase in sales compared with the previous year. CEO Mohamme Filali Chahad confirmed this in an interview with the magazine "Les 500 Global". Among other things, he announced plans to roll out the new concept of local stores with branches in several Moroccan cities. The pilot store in Tangier offers a range of 23 000 SKUs on a sales area of 2 000 m². According to Chahad, further openings are planned to add to the 20 stores Bricoma currently operates. The aim is to increase this number to 25 by 2025. www.diyinternational.com **EDRA/GHIN Pathway to Net Zero Carbon** What was agreed on climate change at COP28 in Dubai? World leaders have reached a new agreement to tackle climate change at a big UN The summit followed a year of extreme weather events in which many climate records were broken. For the first time, countries agreed on the need to "transition away from fossil fuels in energy systems". The text calls for this to be done "in a just, orderly and equitable manner". This is seen as an important recognition that richer countries are expected to move away from coal, oil and gas more quickly. However, the deal doesn't compel countries to take action, and no timescale is specified. Many groups - including the US, UK, EU and some of the nations which are most vulnerable to climate change - had wanted a more ambitious commitment to "phase out" fossil fuels. The agreement includes global targets to triple the capacity of renewable energy like wind and solar power, and to double the rate of energy efficiency improvements, both by 2030. It also calls on countries to accelerate low- and zero-emission technologies like carbon capture and storage. www.bbc.com Timeline 2024: 28 sustainability policies, guidelines, and targets to track. The business of sustainability continues to evolve rapidly. Here are the most important changes to expect in the coming year. Expected U.S. SEC climate-related disclosures in April will require companies to report their GHG emissions. The U.S. Office of Fossil Energy and Carbon Management, part of the Department of Energy, announces winners in February of its carbon dioxide removal purchase pilot prize and will publish details for corporate sustainability teams' own carbon removal due-diligence processes. Finance and ESG A new proposal may emerge in the spring from the U.S. Securities and Exchange Commission (SEC), after it again delayed its climate change disclosure rulemaking. Changes to the EU's Sustainable Finance Disclosure Regulation (SFDR) 2.0 are likely following a September 2023 review. Nature and biodiversity The EU's Corporate Sustainability Reporting Directive (CSRD), requiring companies to disclose their risks from environmental and social factors, takes effect Jan. 1. COP16, the 16th Conference of the Parties to the Convention on Biological Diversity, will take place in Colombia from Oct. 21 to Nov. 1. Revised or updated National Biodiversity Strategies and Action Plans (NBSAPs), including national targets, are due by COP16. Food and agriculture The EU CSRD goes into effect as 2024 begins, influencing supply chain impact disclosure and bringing new evidence of deforestation. Supply chains risk disruptions if the U.S. Farm Bill continues to stall in Washington

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Readers can find the full list of changes in the full article www.greenbiz.com **UK to Launch a Carbon Tax on Imports.** The UK government announced that it will introduce a carbon border adjustment mechanism (CBAM) by 2027, establishing a carbon tax on imported goods targeted at a series of key emissions-intensive industries, aimed at equalizing the carbon price paid by UK producers with those outside the UK, and avoiding "carbon

leakage," or shifting of production of carbon-intensive goods to jurisdictions with

including aluminum, cement, ceramics, fertilizers, glass, hydrogen, iron and steel.

In a statement announcing its plans to roll out the CBAM, the UK Treasury said: "Decarbonising UK industry forms an important part of delivering the energy transformation needed to achieve net zero. But these efforts will not succeed if

The new carbon tax follows a review by the government launched earlier this year on potential measures aimed at mitigating carbon leakage, with UK producers in several emissions-intensive sectors subject to the country's Emissions Trading Scheme (ETS), one of the key tools used by the UK to decarbonize industry.

www.esgtoday.com

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The CBAM will initially apply a carbon price to imported goods from sectors

decarbonisation in the UK simply leads to higher emissions abroad."

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